



Charles J. Sullivan

Member

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Profile

Charles advises clients on a variety of business and commercial law matters. He represents clients in connection with financing transactions, mergers and acquisitions, private equity transactions, business formations, business restructurings and contract negotiations.

Charles' experience with delivering business law solutions mirrors the extensive variety of his client base. He has represented clients in the agribusiness, health care, higher education, financial, technology, commodities, aerospace, transportation, manufacturing and telecommunications industries.

Charles is a frequent speaker on a variety of business and bankruptcy law topics.

Representative Matters

Mergers and Acquisitions

- Served as counsel to Dairyalea Cooperative Inc. in its merger with Dairy Farmers of America, Inc.
- Served as counsel to a laser manufacturer in its \$230 million merger with a multinational technology company
- Served as counsel to Consumer Credit Counseling Services of Central New York, Inc. in its merger with ClearPoint Credit Counseling Solutions
- Represented a major copper products manufacturer in its bid to acquire the assets of a competitor in a bankruptcy section 363 auction sale of the competitor's operating assets
- Served as transaction counsel to a charter airline in the sale of its fleet of aircraft
- Represented a regional airline in the purchase and sale of multiple aircraft
- Represented a custom manufacturing firm in its acquisition of a competitor's assets from the competitor's secured lender and multiple equipment financiers and lessors through a coordinated secured party (UCC Article 9) purchase and sale transaction

Honors & Affiliations

- Listed in:

Education

- University at Buffalo School of Law (J.D., *magna cum laude*, 1992)
- St. Lawrence University (B.A., *cum laude*, 1989)

Bar/Court Admissions

- New York

Practices

- Business and Transactions
- Agribusiness
- Business Restructuring, Creditors' Rights and Bankruptcy
- Commercial Lending
- Financial Institutions Regulatory
- Long Term Care
- Manufacturing
- Mergers and Acquisitions
- Municipalities
- Property
- Startup and Emerging Business

- *The Best Lawyers in America*®, Bankruptcy and Creditor Debtor Rights / Insolvency and Reorganization Law; Corporate Law; Litigation - Bankruptcy, 2010-2024 (listed for 15 years)
 - Lawyer of the Year (Syracuse), Corporate Law, 2017; 2019; 2021; 2023
- *New York Super Lawyers*®, Business and Corporate, 2023
- New York State Bar Association
- Onondaga County Bar Association
- Central New York Bankruptcy Bar Association
- American Agricultural Law Association
- Associate Member, Northeast Cooperative Council
- National Council of Farmer Cooperatives; Delegate, Legal, Tax and Accounting Committee
- Statutory Draftsperson, Colorado Cooperatives Act and Amendments to the New York Abandoned Property Law
- Head Note and Comment Editor, *Buffalo Law Review*

Other Activities

- Executive Council of the Alumni Association, St. Lawrence University, 2009-2018; Treasurer 2010-2012
- School Commission, Holy Family School, Syracuse, 2006-2016; Commission Chairperson 2014-2016
- Board of Directors, NY State Industrial Exhibit Authority, 2004-2008
- Board of Directors, Food Bank of Central New York, Inc., 1998-2004; President 2003-2004

Representative Presentations

- Moderator, Resolving Mass Tort Liability in Bankruptcy Post Purdue Pharma, TMA Upstate New York Chapter, October 13, 2022
- Moderator, The State of the Wine Industry Report - What Does it Really Mean for New York Wines?, B.E.V. NY Business Day Conference, February 26, 2020