



David Otte

Chief Operating Officer

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Profile

As chief operating officer, David manages all administrative departments for the firm, successfully applying his experience in business, finance and technology administration to help lead the firm towards achieving its goals of efficiency and profitability.

Throughout David's tenure in leadership positions he has cultivated proficiency in a variety of areas, including:

David works with the firm's executive management to lead strategic initiatives and seize opportunities to implement new programs throughout its information technology, accounting, human resources, library services, marketing and office services departments.

David served at the highest levels of leadership in the law firm industry, including as CIO of the AmLaw 10 firm Sidley Austin and as CIO/CAO at the regional law firm Bingham Greenebaum Dolner. David also worked and participated in financial audits while working in the services group of Arthur Andersen.

Representative Presentations

Education

- DePaul University, Charles H. Kellstadt Graduate School of Business (M.B.A. 1999)
- University of Illinois at Urbana-Champaign (B.S. 1993)

- Law Firms Innovate Towards The Future: Client Video & Case Study, Ahead (Think) Technologies, 2015
- Panel: Finding the Balance between Cost Cutting & Proactive Investments, Camp IT – IT Optimization Conference, 2015
- User Experience Presentation, eSentio Legal CIO Roundtable, 2014
- Panel: Future of Communications and Large Law Firm, ILTA Conference, 2011
- An IT Leadership Action Plan for the Economic Recovery Webcast, CIO Magazine / IDC, 2010
- Panel: How to Secure the Mandate for Implementing an Effective PPM Process, Camp IT- Project and Portfolio Management Conference, 2010
- Leveraging Technology, Chicago Bar Association Seminar, 2009
- Panel: Law Firm Profitability, ABA Chicago Conference, 2006
- Law Firm Financial Management: Satisfying Clients and Increasing Profitability, ABA, 2005
- Financial Systems Technologies, Elite Conferences, Continuing Engagements

Representative Publications

- "Passion for Leadership – Leaders Are Committed," *SIM CIO Forum*, November 2016
- "Ensuring your Seat on the Leadership Table," *CIO Review*, April 2016
- "eDiscovery: Every CIOs Dreaded Call," *CIO Review*, January 2016
- Quoted in "What's in a (.law) domain name?," *Indiana Lawyer*, November 18, 2015
- "Three Essential Non-Technical Skills to Advance Your IT Career," *Law Technology News*, 2013
- "Accelerating Operational Effectiveness and Disaster Recovery with Riverbed," *Law Journal Newsletters*, 2010
- "CIO Profile," *Information Week*, 2010
- "Focusing on the Business Process, Not the Technology," *Law Journal Newsletters*, 2010
- Quoted in "CIOs Fired Up and Ready to Go Again on IT and Business Alignment," *TechTarget: CIO Search*, 2010
- "Is the CIO a Technology or a Business Leader?," *The Orange Rag* (Legal Insider Technology UK) 2010
- "Crunching Numbers," *Law Firm Inc*, 2003
- "Five Essentials in a Well Managed IT Department," *Law Technology News*, 2002

Other Activities

- Board of Directors (Fmr.), U.S. Fund for UNICEF, Midwest Region, 2011-2017
- Contributor/Consultant, Legal Service Corporation
- Editorial Advisory Board, *Legal Technology News*