



## Jeffrey P. Gleason

### Member

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### Profile

**Jeff is a trusted advisor providing counsel to business clients seeking to navigate some of the most exciting—and some of the most difficult—times of their careers. He represents clients engaged in a wide array of businesses, including consumer products manufacturing, high-tech software development, life and biosciences, financial services and the online and casino gaming industry. Jeff is the deputy chair of Bond's mergers and acquisitions practice co-chair of the hospitality and tourism industry group.**

Jeff's practice includes substantial experience in advising his clients with respect to strategic acquisitions, dispositions and spin-offs; private and public securities offerings; ordinary and convertible debt instruments; software and trademark licensing; commercial leasing; employee benefit and equity plans; federal and state securities laws and regulations; state and tribal gaming regulatory regimes; private and public company corporate governance; and governmental and legislative lobbying.

Prior to joining Bond, Jeff served as assistant general counsel for one of the world's largest privately-held companies, a Buffalo-based global hospitality company, overseeing its gaming & entertainment division. Before that, Jeff was a corporate and transactional attorney in private practice in both Buffalo and Boston, Massachusetts.

### Representative Matters

- Represented regional insurance agency in approximately \$220 million sale to national insurance and wealth services firm.
- Represented InsurTech startup in private equity investment and subsequent merger transaction involving \$60,000,000 in consideration to stockholders and SAFE investors.
- Served as co-lead counsel in approximately \$60 million sale of family-owned consumer products distribution company to international diversified distribution company.
- Represented casino operator in the negotiation of partnerships for the launch of two online sports betting platforms.
- Advised defense contractor in series of bolt-on acquisitions of U.S. and Canadian manufacturers.

### Education

- University at Buffalo School of Law (J.D., *cum laude*, 2008)
- University of South Carolina (B.A., *cum laude*, 2004)

### Bar/Court Admissions

- New York (2009)
- Massachusetts (2008)

### Practices

- Business and Transactions
- Mergers and Acquisitions
- The Cannabis Industry
- Hospitality and Tourism
- Artificial Intelligence

- Represented second-generation food distribution company in approximately \$140 million sale to national firm.
- Served as regular outside counsel to family office with over \$500 million in assets on investment opportunities and structuring of investment entities.
- Counseled publicly-traded food and aerospace manufacturers with respect to SEC filings and reporting requirements.

## Honors & Affiliations

- Vice President, Board of Directors, University at Buffalo Law Alumni Association
- Member, International Association of Gaming Advisors (IAGA)



## Representative Publications

- *From Russia with Love: The Legal Repercussions of the Recruitment and Contracting of Foreign Hockey Players in the National Hockey League*, 56 BUFF. L. REV. 599 (2008)

## Representative Presentations

- Business "Summer Fun" Series - Gaming and Gambling - An Interview with Jeffrey Gleason, Legally Bond Podcast, July 11, 2022
- An Interview with Jeffrey Gleason, Online Sports Betting, Legally Bond Podcast, September 20, 2021