



Philip J. Zaccheo

Member

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Profile

Phil is a corporate attorney who provides general counseling and representation to colleges and universities on a variety of legal issues.

He has represented institutions in connection with the negotiation, drafting and review of a wide range of contractual arrangements common to colleges and universities, including presidential, administrative and coaches' employment agreements; pouring rights and sponsorship agreements with national beverage companies and similar entities; affinity credit card and similar intellectual property use arrangements; licenses for broadcasting rights; agreements for the use of institutional facilities by outside entities; bookstore, food service and physical plant outsourcing agreements; and various arrangements with institutional vendors and consultants.

Phil has particular experience in issues involving for-profit and not-for-profit corporate governance (including charter and bylaw drafting and revision, as well as issues arising in connection with Board proceedings), trustee fiduciary obligations, student disciplinary matters, student mental health issues, education record confidentiality, corporate finance (including endowment administration under UMIFA and UPMIFA), health insurance and health benefits administration.

Honors & Affiliations

- Listed in:
 - *The Best Lawyers in America*® 2020, Sports Law (listed for more than 5 years)
- New York State Bar Association, Business Law Section
- National Association of College and University Attorneys

Representative Presentations

Education

- New York University School of Law (J.D., *cum laude*, 1992)
- Union College (B.A., *cum laude*, 1989)

Bar/Court Admissions

- New York

Practices

- Higher Education
- Exempt Organizations
- Mergers and Acquisitions
- Cybersecurity and Data Privacy
- Collegiate Sports
- Title IX

- "The Lawyer's Role in Cost Cutting Measures and Revenue Generating Activity in a Time of Budget Restraint," National Association of College and University Attorneys, March 11, 2021
- "When Tradition and Climate Collide: Statues, Monuments and Building Names on College and University Campuses", National Association of College and University Attorneys Annual Conference, June 26, 2019
- "Attorney-Client Privilege in the Committee Setting," National Association of College and University Attorneys Annual Conference, June 24, 2014

Other Activities

- Editorial Board, Journal of College and University Law
- Advisory Board, Syracuse Area Salvation Army
- National Association of College and University Attorneys Annual Conference Organizing Committee