



## William A. Gartland

### Member

wgartland@bsk.com  
68 South Service Road  
Suite 400  
Melville, NY 11747-9750  
(631) 761-0837  
(631) 761-0710 fax

### Profile

**Bill is a trusted business advisor and the co-chair of the firm's Mergers & Acquisitions practice. As a business and corporate attorney, he regularly advises privately held businesses with respect to business law matters, drafting and negotiating contracts and navigating complex transactional matters, including mergers and acquisitions, dispositions, private placements, joint ventures and asset-based financing.**

Bill has decades of experience with structuring complex multi-family real estate transactions, including the drafting and negotiation of tenancy-in-common agreements, limited liability company agreements, asset management agreements, private placement memoranda, construction agreements and architect agreements.

In addition to his transactional practice, he regularly represents privately held business in connection with the drafting and negotiation of various types of commercial contracts, including:

- Service Agreements
- Manufacturing Agreements
- Distribution Agreements
- Supplier Agreements
- Vendor Agreements
- Consulting Agreements
- Subcontractor Agreements
- Broker Agreements
- Sales Representative Agreements
- Buy/Sell Agreements
- Employment Agreements
- Severance Agreements
- Licensing Agreements
- Construction Contracts
- Purchase Agreements
- E-Commerce Agreements
- Indemnification Agreements
- Independent Contractor Agreements

Bill drafts and negotiates complex shareholder agreements, operating agreements and partnership agreements, and he is experienced in advising clients with respect to e-commerce matters, including computer software licensing and internet law matters, as well as the protection of intellectual property rights, including the filing and prosecution of appropriate trademark and copyright registration applications.

Prior to joining Bond, Bill was a partner at Lazer, Aptheker, Rosella & Yedid. Before that he was an associate at the international law firm of Weil, Gotshal & Manges in its mergers and acquisitions practice.

### Education

- Hofstra University School of Law (Maurice A. Deane) (J.D., *with distinction*, 2001)  
Editor-in-Chief of *Hofstra Law Review*, 2001
- State University of New York at Stony Brook (B.A., *summa cum laude*, 1997)

### Bar/Court Admissions

- New York

### Practices

- Business and Transactions
- Mergers and Acquisitions
- Intellectual Property
- Artificial Intelligence
- Manufacturing

## Representative Matters

### ***Mergers, Acquisitions and Dispositions:***

- Represented one of the largest privately held service providers in its industry in the \$70 million+ sale of its business.
- Represented an industry leading insurance agency in the \$50 million+ sale of its business.
- Represented the seller of a 50+ year old distribution business, which distributed bonded and coated abrasives, wire wheels, diamond blades, industrial files and safety products for a wide range of industries.
- Represented a privately held global apparel manufacturer in its acquisition of BedHead Pajamas®, a California-based luxury sleepwear brand.
- Represented the purchaser in the negotiation and closing of an approximately \$30 million acquisition of a privately held women's sleepwear and intimate apparel manufacturer that generated between \$150 million and \$299 million annually, and which produced and distributed intimates by OnGossamer® and several licensed designer collections such as Ralph Lauren®, Oscar de la Renta®, Betsey Johnson®, Jockey®, Esprit®, Stan Herman®, Lilly Pulitzer®, Tommy Bahama® and Nine & Company®.
- Represented a privately held manufacturer in the acquisition of Old Williamsburgh Candle Corp.
- Represented privately held company in acquisition of Le Mystère, an upscale foundations brand generating annual sales of \$25 million with products distributed at major department and specialty retailers (Neiman Marcus, Saks Fifth Avenue, Bloomingdales and Dillards).
- Represented privately held lip product manufacturer in closing of \$24 million sale to global consumer products trading company of its worldwide manufacturing and marketing business of scented/flavored lip balms/glosses, including products from Pepsi®, Disney®, Hersheys®, Nestle®, Smurfs®, Wrigleys®, Nickelodeon®, Dora the Explorer®, SpongeBob®.
- Represented a privately held global apparel manufacturer in its acquisition of a California-based luxury sleepwear, day-wear and intimate apparel brand.
- Represented a privately held global apparel manufacturer in the acquisition of a private label apparel company designing/selling women's and juniors' sleepwear, leisurewear, robes, day-wear and inner-wear for brands including Disney®, Nickelodeon®, Warner Bros®, Harry Potter®, Star Wars® and others.
- Represented privately held company in negotiation of \$14 million acquisition of warm-wear manufacturer Cuddl Duds®.
- Represented a privately held garment manufacturer in the approximately \$20 million acquisition of a premier full-service manufacturer of some of the fashion industry's top women's apparel brands.
- Represented franchisees in liquidation of 21 KFC franchises.
- Represented franchisee in sale of four Dunkin Donuts franchises.
- Represented a privately held company in the acquisition of a private mid-sized business jet.

- Closed the acquisition of a privately held provider of architectural computer-aided drafting and building survey services.
- Represented a franchisee in connection with the acquisition of another franchisee's territory.
- Closed the sale of an insurance agency.
- Closed the acquisition of an accounting practice.

***Asset Based Financing:***

- Represented global manufacturer in the negotiation and closing of a syndicated \$275 million senior secured revolving loan credit facility.
- Represented an industry leading service company in the negotiation and closing of a \$35 million credit facility.
- Closed a \$37 million loan refinance with Bridgehampton National Bank for a home fashion brand manufacturer/distributor of fabrics, furniture, wall coverings, carpets and accessories.
- Closed a \$35 million credit facility an industry leading service provider.
- Closed a \$13 million Receivables Purchase Agreement for a global manufacturer and distributor of private-label products.

***Corporate Structuring on Commercial Real Estate Projects:***

- Represented buyer in connection with the acquisition and financing of a proposed 256-unit multifamily development within a federally designated Qualified Opportunity Zone in South Portland, ME.
- Represented buyer in connection with the corporate structuring of a sale of a 216-unit apartment complex and adjacent town homes property in North Charleston, SC.
- Represented buyer in connection with the corporate structuring and the construction contracts for an acquisition, redevelopment and financing of a 140-unit apartment complex in Decatur, GA.
- Represented buyer in connection with the corporate structuring of an acquisition and financing of a proposed 256-unit multifamily development in a federally designated Qualified Opportunity Zone in South Portland, ME.
- Represented buyer in connection with the corporate structuring of a \$4.3 million acquisition and financing of an apartment complex in White Plains, NY.
- Represented buyer in connection with the corporate structuring of a \$4.3 million acquisition and financing of a 104-unit apartment complex in Hilliard, FL.
- Represented buyer in connection with the corporate structuring of a \$21 million acquisition and financing of a 278-unit apartment complex in Savannah, GA.
- Represented buyer in connection with the corporate structuring of a \$18.095 million acquisition, redevelopment and financing of a 160-unit apartment complex in Pooler, GA.
- Represented buyer in connection with the corporate structuring of a \$5.05 million acquisition and financing of a 76-unit apartment complex in North Charleston, SC.
- Represented buyer in connection with the corporate structuring of a \$3.5 million acquisition and financing of a 108-unit apartment complex in Jacksonville, FL.

- Represented buyer in connection with the corporate structuring of the acquisition and financing of a partially completed condominium project in Covington, KY.
- Represented buyer in connection with the corporate structuring of the 2.515 million acquisition and financing of a 60-unit apartment complex in Foley, AL.

## Honors & Affiliations

- Martindale-Hubbell® AV Preeminent Rated
- Suffolk County Bar Association
- Leadership in Law Award, *Long Island Business News*
- Phi Beta Kappa Society, Sigma Beta Honor Society and Golden Key National Honor Society

## Other Activities

- Member, former Vice President and former member of Board of Directors, East Islip Community Chamber of Commerce