

PLEASE JOIN US

# Business Owner's Journey

Lessons Learned Before, During and After  
the Sale of a Business

*Experiences shared and lessons learned from professionals who  
successfully sold or transferred businesses*

**THURSDAY, NOVEMBER 14, 2019**

4:00 p.m. – 4:30 p.m. Registration and Networking

4:30 p.m. – 5:30 p.m. Panel Discussion

Reception with cocktails and hors d'oeuvres to follow.

**THE COUNTRY CLUB OF ROCHESTER**

2935 East Avenue | Rochester, New York

The favor of a reply is requested by Thursday, November 7, 2019  
to Pam Ireland at 585.362.4739 or [Pireland@bsk.com](mailto:Pireland@bsk.com).

**ABOUT THE EVENT**

Successful transition planning for a company can be the most challenging and important accomplishment of a business owner's career. As baby boomers head into retirement and successful entrepreneurs look toward the future, many business owners are not well prepared to give up company ownership or address potential changes on the horizon. Hear from a panel of professionals who will provide insights and strategies for the planning challenges business owners may face in the years ahead. Whether your sale is next year or ten years from now, this important information can help you properly position yourself and your company both emotionally and financially.

**PANELISTS**

**Mark Blood**

Partner & Co-Founder, Business Consulting & Tax Services  
DeJoy, Knauf & Blood, LLP

**Cressida Dixon**

Member, Deputy Managing Member of the Rochester Office  
Bond Schoeneck & King Attorneys

**Mitch Drossman**

Managing Director, National Director of Wealth Planning Strategies  
Bank of America Private Bank

**Keith Williams**

Managing Director, Strategic Consultation & Relationship Management  
Consiliarium Group, LLC

**MODERATOR**

**John Pitton**

Senior Vice President, Market Director  
Bank of America Private Bank

**DEJOY, KNAUF  
& BLOOD LLP**  
Business Advisors & CPAs

 **BOND** **SCHOENECK  
& KING** ATTORNEYS

**BANK OF AMERICA** 

**PRIVATE BANK**

Mark Blood, DeJoy, Knauf & Blood, LLP, Cressida Dixon, Bond Schoeneck & King Attorneys, Keith Williams, and Consiliarium Group, LLC are not affiliated with Bank of America Corporation and are solely responsible for the information they present at this event.

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